

## BRIGHAM TREMONTON BOARD OF REALTORS®

*You live in a one-story house made entirely of redwood. What color would the stairs be?*

### CALENDAR

#### MARCH

- 7 – Government Affairs Committee mtg. 10:00am
- 7 – Member Services Committee mtg. 10:00am
- 7 – CE Class- 11:00am  
“Service is the New Sales”  
by Stacy Bernal Sponsored  
by Elevate HW (lunch)
- 12 – Tremonton Home Tour
- 12 – Affiliate Committee meeting at 10:30am
- 13 – Brigham Home Tour
- 13 – Community Outreach Committee mtg. 4:30pm
- 14 – RPAC Committee meeting at 11:00am
- 14 – Membership Luncheon  
noon at Maddox Lodge  
UAR Legislative Update  
Sponsored by IBEX Home  
Warranty
- 14 – BOD meeting 1:00pm
- 19 – Tremonton Home Tour
- 20 – Brigham Home Tour
- 20 – New Member  
Orientation at 2:30pm
- 26 – Tremonton Home Tour
- 27 – Brigham Home Tour
- 28 – AE Institute, Austin TX  
Office Closed till April 2<sup>nd</sup>

#### APRIL

- 9 – Tremonton Home Tour
- 10 – Brigham Home Tour

Please **RSVP** now for the Membership Luncheon Thursday, March 14<sup>th</sup> at noon at the Maddox Lodge. Cate Klundt, UAR Government Affairs Director, will give a Legislative Update. Sponsored by IBEX Home Warranty.

#### Groups Agree on 30-Year Mortgage

Keep what works in the secondary mortgage market and avoid changes that could disrupt the stability of housing, NAR and partners in a [large coalition](#) told the head of the agency that oversees Fannie Mae and Freddie Mac. The 27 groups said they're united in their commitment to preserving the 30-year fixed rate mortgage and maintaining liquid secondary markets for middle-class households and underserved borrowers.

#### Tax and Financial Tools

The [Center for REALTOR® Financial Wellness](#) has resources to help you get a handle on your taxes and finances.

#### Staging Ideas

You can get tips for staging an owner's suite in a [REALTOR® Magazine slide presentation](#).

#### Consultant Can't Accept Finder's Fee

A healthcare industry consultant couldn't collect a fee for helping a client find a healthcare facility to purchase because he did not hold a real estate license, the [United States District Court for the District of New Hampshire](#) ruled.

#### Real Estate Firms Optimistic

Commercial real estate firms were more likely than residential firms to cite local or regional economic conditions as their biggest challenge, while residential firms were more likely to mention competition from non-traditional market participants and virtual firms. Findings are from [NAR's 2019 Profile of Real Estate Firms](#), just out.

#### We Received the Following Awards from NAR 2018 Local Presidents Cup Award

The following Advocacy and RPAC Goals must be met for a local association to qualify for the President's Cup:

1. *Call for Action Participation - A local must minimally achieve an average response rate of 20% on NAR Calls for Action.*
2. *Meet or exceed local's share of their state's National RPAC Fundraising Goal*
3. *Local association meet or exceed 37% Participation*

#### 2018 Local RPAC Triple Crown Award

In order to obtain the Local Triple Crown Award, local associations must meet the following criteria:

1. *Meet or exceed share of their state's National RPAC Fundraising Goal*
2. *Meet or exceed Participation criteria.*