

BRIGHAM TREMONTON BOARD OF REALTORS®

“Accept the challenges, so you may feel the exhilaration of victory.” George S. Patton

CALENDAR

FEBRUARY

- 5 – Tremonton Home Tour
- 6 – Brigham Home Tour
- 6 – Member Services Committee Meeting 2:00pm**
- 12 – Tremonton Home Tour
- 12 – Affiliate Committee Meeting at 10:30am**
- 13 – Brigham Home Tour
- 14 – Membership Luncheon noon at Maddox Lodge Golden Spike 150th Anniversary**
- 14 – BOD meeting 1:00pm**
- 18 – Presidents Day Board Office Closed**
- 19 – Tremonton Home Tour
- 20 – Brigham Home Tour
- 20 – UAR REALTOR DAY Board Office Closed**
- 26 – Tremonton Home Tour
- 27 – Brigham Home Tour

MARCH

- 5 – Tremonton Home Tour
- 6 – Brigham Home Tour
- 12 – Tremonton Home Tour
- 13 – Brigham Home Tour
- 14 – Membership Luncheon noon at Maddox Lodge Sponsored by IBEX Home Warranty**
- 14 – BOD meeting 1:00pm**
- 19 – Tremonton Home Tour
- 20 – Brigham Home Tour
- 26 – Tremonton Home Tour

Join the Cache Valley Association of REALTORS® at their Education Retreat on February 6th & 7th at the Cache County Event Center. Contact Emily at 435-753-1044 to register.

Contract Signings Drop 2.2% in December

Higher interest rates in the latter part of 2018 contributed to a 2.2 percent drop in NAR's pending home sales index for December over the previous month, NAR Chief Economist Lawrence Yun says. The government shutdown doesn't show up in the data but it might be responsible for some delayed transactions in the next month or so. [Summary and video.](#)

Home Price Gains Unlikely to Reverse

Although home price gains are softening, they're unlikely to stop and turn into declines because moderately priced homes remain in short supply, among other things, NAR Chief Economist Lawrence Yun says. [His statement](#) comes in response to the latest Case-Shiller home price index, which saw prices rise at the lowest rate in several years.

Protecting Pipes From Extreme Cold

You can share with your customers ideas on protecting the pipes in their home from extreme cold [in a piece](#) from NAR's consumer facing website, HouseLogic.

Rules Would OK Over-Crowd Drone Flights

Commercial operators would be able to fly drones over crowds and at night without having to get a regulatory waiver under [proposed rules](#) the Federal Aviation Administration plans to release. NAR supports the continued development of rules that permit the use of drones in real estate while promoting their safe operation.

Webinar on Smart Social Media Use

There is an upcoming webinar, [“Yes! You Can Brand Your Business to Generate Leads on Social Media!”](#) offered by Back At You Media, a proud partner in the REALTOR Benefits® Program. The free program is Feb. 12th, 10:00a.m., and shows you how to create compelling social media content and easily leverage hyper-targeted advertising to reach the right audience.

What the Code Says About Harassment

NAR General Counsel Katie Johnson [in a video](#) walks you through what the NAR Code of Ethics says about harassment.