

BRIGHAM TREMONTON BOARD OF REALTORS®

“The best way to predict the future
is to create it!” *Abraham Lincoln*

CALENDAR

JANUARY

27 – Leadership Training
and Strategic Planning mtg.
9:30am at Board Office

28 – Tremonton Home Tour
29 – Brigham Home Tour

FEBRUARY

4 – Tremonton Home Tour
5 – Brigham Home Tour
6 – New Member Orientation
11 – Tremonton Home Tour
12 – Brigham Home Tour
13 – Membership Luncheon
Noon at Eagle Mountain
Golf Course, Brigham City
13 – BOD Meeting 1:00pm
17 – 19 Board Office Closed
21 – UAR REALTOR Day
with the Legislature
25 – Tremonton Home Tour
26 – Brigham Home Tour

MARCH

3 – Tremonton Home Tour
4 – Brigham Home Tour
10 – Tremonton Home Tour
11 – Brigham Home Tour
12 – Membership Luncheon
Noon at Eagle Mountain
Golf Course, Brigham City
12 – BOD meeting 1:15pm
13 – 16 Board Office Closed
AE Institute San Diego
17 – Tremonton Home Tour

Don't forget that REALTOR and Affiliate dues were due January 1st and they will be considered late after January 31st. There is a \$50 fine for late dues. REALTORS can pay online at nar.realtor. Everyone can pay by check at the Board Office.

Why NAR is promoting the Census

As a designated census partner, NAR is urging its members to participate and to encourage people in their communities to do so, too. [Here's why](#) NAR joined the effort.

Standards Changes in 2020

Stay on top of all the professional standards policy changes that will take effect in 2020 [here](#). Because of the change in the **Code of Ethics requirements, there are only two approved online courses**. One is with the NAR and the other is The CE Shop. If you have any questions, please check at the Board Office before you take the course. You can still take it in person at the Board Office when offered. Also, it is now a three-year cycle. The current cycle goes through 2021.

New Legal Resource

Sending marketing texts and making lead generation calls are powerful marketing tools for real estate professionals. Know the rules by viewing this handy [TCPA Quick Reference Guide](#), a great resource to navigate federal laws for texting and calling past and potential clients.

What Will the Economy Hold?

Progress in trade talks with China makes even the slight prospect of recession less likely. [Scan](#) NAR's expectations for residential and commercial real estate in 2020

Looking for a Great Investment?

Invest in what you know best, real estate, with a free webinar on Jan. 22nd; [Win Your Future: Investing for REALTORS®](#), from NAR's Center for REALTOR® Financial Wellness. You are also encouraged to check out past webinars at NAR.realtor/CFFW/webinars.

More Emphasis on Fair Housing

NAR leaders have cemented the association's commitment to fair housing with a multipoint plan that addresses accountability, culture change, and training. [Read more.](#)

19 Legislative Victories in 2019

NAR's federal advocacy team had one of its best years in 2019 with wins on many priorities. Although not an exhaustive list [here are](#) 19 victories every REALTOR® should celebrate.