

## BRIGHAM TREMONTON BOARD OF REALTORS®

*“Don’t give up what you want most for what you want now.”* Unknown

### CALENDAR

#### FEBRUARY

**25 – Attorney Task Force meeting at 1:00pm**

26 – Tremonton Home Tour

27 – Brigham Home Tour

#### MARCH

5 – Tremonton Home Tour

6 – Brigham Home Tour

**7 – Government Affairs Committee mtg. 10:00am**

**7 – Member Services Committee mtg. 10:00am**

**7 – CE Class- 11:00am**

**“Service is the New Sales” by Stacy Bernal Sponsored by Elevate HW (lunch)**

12 – Tremonton Home Tour

**12 – Affiliate Committee meeting at 10:30am**

13 – Brigham Home Tour

**14 – RPAC Committee meeting at 11:00am**

**14 – Membership Luncheon noon at Maddox Lodge Sponsored by IBEX Home Warranty – Legislative Update**

**14 – BOD meeting 1:00pm**

19 – Tremonton Home Tour

20 – Brigham Home Tour

**20 – New Member**

**Orientation at 2:30pm**

26 – Tremonton Home Tour

27 – Brigham Home Tour

**28 – AE Institute, Austin TX Board Office Closed**

Would you like to be in the “Thick of Things” with the Board? Join one of the Committees. They are meeting now to plan the activities for the year. There is sure to be one to interest you. Contact Chris to join now!

#### **NAR Wants Calabria to Head FHFA**

NAR President John Smaby issued a statement this week urging confirmation of Mark Calabria to head the Federal Housing Finance Agency. Calabria, a former NAR economist, supports protection of 30-year, fixed-rate conventional mortgages, among other NAR priorities.

#### **Scams: Is This Email Really From NAR?**

Scam emails using NAR and other associations to try to dupe real estate professionals out of money are increasing. [Access and share a short video](#) on how to identify scam emails using NAR’s name.

#### **Plan to Reduce Wildfires**

The federal government will step up efforts to salvage fallen trees and take other forest-management techniques to reduce wildfires, according to a [U.S. Dept. of Interior plan](#).

#### **Good Neighbors on Facebook**

A new Facebook page celebrates the great work of REALTORS® in their communities. Access and like [REALTORS® are Good Neighbors](#).

#### **Applying 20% Deduction to Rentals**

There's a clear path for some of you to apply the new 20 percent business income deduction to your rental property income. [In an instructional video](#), Evan Liddiard, NAR's director of tax policy, discusses how to take the deduction with Peter Baker, an accountant who works extensively with real estate brokers and sales associates.

#### **Marketing Texts Could Violate Law**

Do you send automated text marketing messages? Learn why this [could be a violation](#) of the Telephone Consumer Protection Act and how you can modify your practices to comply with the law.

#### **Opportunity Zone Rules Could Be Out Soon**

Final rules on opportunity zones [could come out](#) as early as this spring. The IRS heard from interest groups that its rules should be flexible to attract the kind of investment needed to help turn around underserved areas while creating opportunity for investors.