

BRIGHAM TREMONTON BOARD OF REALTORS®

“What has a head and a tail, but no body?”
Solve this riddle & your name will go into a drawing for a gift-card.

CALENDAR

APRIL

- 8 – CE Class-11:30 to 1:30
Reverse Mortgage
- 9 – Tremonton Home Tour
- 9 – Affiliate Committee
meeting 10:00am
- 9 – Member Services
Committee meeting 11:00am
- 10 – Brigham Home Tour
- 10 – Community Outreach
Committee meeting 4:30pm
- 11 – RPAC Committee
meeting 11:00am
- 11 – Membership Luncheon
noon at Maddox Lodge
sponsored by Beam Lending
- 11 – BOD meeting 1:15pm
- 16 – Tremonton Home Tour
- 17 – Brigham Home Tour
- 18 – Government Affairs
Committee meeting 10:00am
- 23 – Tremonton Home Tour
- 24 – Brigham Home Tour
- 24 – Seminar for First Time
Home Buyers 6:30pm
Downstairs @ Board Office
- 25 – CE Class with Jonathan
Roberts, Envision Mortgage
- 30 – Tremonton Home Tour

MAY

- 1 – Brigham Home Tour
- 7 – Tremonton Home Tour
- 8 – Brigham Home Tour
- 9 – RPAC Auction

Please **RSVP** now for the Membership Luncheon next Thursday, April 11th at noon at the Maddox Lodge. Brody Calder with Beam Lending will speak on Constructions Loans. Luncheon sponsored by Beam Lending.

NAR Seeks Alternative Credit Criteria

Fannie Mae and Freddie Mac should weigh the costs of adopting alternative credit scoring criteria like rent and utility payments against their mission to boost homeownership, [NAR told](#) the Federal Housing Finance Agency, which oversees the two companies. NAR wants to see the companies, which are the primary source for mortgage money in the U.S., to adopt alternative credit scoring criteria because too many financially responsible households don't have the background to qualify under traditional criteria.

Xers Lead on Multigenerational Homes

Gen Xers, born between the mid-1960s and early 1980s, are the generation most likely to buy homes for multigenerational families, says NAR's [Home Buyer and Seller Generational Trends](#) report, just released. Financially strapped adults are driving the trend.

Tax Issues Explored in Webinar

Learn and ask questions about the real estate implications of 2018 tax law changes in a webinar with Evan Liddiard, NAR director of tax policy. The [realtor.com](#) Real Connections webinar is April 9th at noon. [Register](#)

Contract Signings Dip Despite Sales Surge

[Contract signings dipped](#) 1% in Feb. even though actual sales surged almost 12% that same month. NAR Chief Economist Lawrence Yun says he's not concerned by the dip because in the previous month they increased a hefty 5% and a little up and down variance is expected.

More Loans for the Self-Employed

You should find lenders more receptive to your home loan applications, because Fannie Mae and Freddie Mac have new tech that makes it less risky for lenders to consider [the self-employed](#) for financing. The new underwriting policy is a top story in the latest [Voice for Real Estate news video](#) from NAR. Also covered: why [staging leads to faster sales](#) and higher prices, how Congress can help REALTORS® [protect consumer data](#), and what NAR is telling Congress on getting [Fannie and Freddie out from](#) under government control. Also, flood insurance is an inland problem as much as a coastal one, [a REALTOR® testified](#).

Register Today for Free Safety Webinar, Tuesday, April 23rd at noon. [Click here](#)